## Testimonial DNLA & Markus Unterberger Executive Search from Deutsche Bank - Top-**Executive:**

"The last interviews, before candidates had been shortlisted for our consideration, contained a DNLA test. A comprehensive and standardized test, based on an extensive questionnaire comparing interpersonal and management skills against a position-specific peer group. This gave us already a profound insight into the strength/weaknesses of the candidate, guiding our later interview and made it much more meaningful and precise (something I would love to have for other open positions). I understand also the candidates, irrespective whether we continued with them in the process or not, greatly appreciated this component, as it provided them with a meaningful feedback on their profile - I think, this way, we leave also a very positive impression in the market. Professionalism associated with the brand of DB – an important aspect that I haven't seen anywhere else up to now."

Rgds.,			

